

PRESS RELEASE

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FSBM I-DESIGN SDN BHD AND EXITRA SDN BHD SIGN MOU TO DRIVE INNOVATION IN AUGMENTED ANALYTICS AND DATA CENTER SOLUTIONS

- Focus on integrating FSBM I-DESIGN's All-In-One AnalyticOps platform with EXITRA's Tier 3 Designed Data Center.
- The collaboration is set to drive business intelligence capabilities and digital transformation across industries.

KUALA LUMPUR, 14 March 2025 – FSBM Holdings Berhad (“FSBM” or “the Company”) (富士通控股公司), through its wholly-owned subsidiary, FSBM I-Design Sdn Bhd (“FSBM I-Design”), has signed a Memorandum of Understanding (“MOU”) with EXITRA Sdn Bhd (“EXITRA”), a subsidiary of the LGB Group, to collaborate in deploying advanced analytics solutions by leveraging state-of-the-art data center infrastructure.

Under the MOU, FSBM I-Design, the sole provider of the All-In-One AnalyticOps Platform, will bring its expertise and experiences in data engineering and data science. The All-In-One AnalyticOps Platform is an advanced augmented analytics and business intelligence solution featuring Natural Language Processing (NLP), Automated Machine Learning (AutoML), and a comprehensive suite of data analytics tools. EXITRA, which owns and operates a Tier 3 Designed Data Center in Kuala Lumpur, will support on-premise deployment and ensure optimal system performance.

The collaboration will focus on deploying the All-In-One AnalyticOps Platform on-premise at EXITRA's facility to leverage its advanced infrastructure necessary to ensure optimal performance. The collaboration will explore new business models and synergistic opportunities, aiming to deliver innovative, secure, and scalable analytics solutions to existing and new customers. This agreement is set to enhance business intelligence capabilities and drive digital transformation across industries.

Mr. Ng Kok Kiong (“黄国强”), the Executive Director of FSBM I-Design Sdn Bhd mentioned:

“This collaboration represents a major step forward in advancing Malaysia’s data-driven transformation by combining best-in-class analytics technology with robust data center infrastructure. With the All-In-One AnalyticOps Platform, we are bringing an innovative self-service analytics solution to enterprises, empowering them with actionable insights. By leveraging EXITRA’s state-of-the-art data center infrastructure, we can ensure optimal performance and security for our clients.”

The collaboration will begin with the development of a Proof of Concept (POC), targeting both SMEs and large organizations. Upon successful completion of the POC with agreed success milestones, both parties will enter into a long-term Collaboration Agreement. FSBM anticipates that this partnership will generate recurring revenue for the group in the future.

The MOU marks the beginning of a promising collaboration between FSBM and EXITRA, with the potential to transform the analytics landscape in Malaysia and beyond. Through this strategic collaboration, FSBM and EXITRA reaffirm their commitment to driving technological innovation and fostering business intelligence adoption among enterprises in Malaysia.

End

About FSBM Holdings Berhad

FSBM Holdings Berhad (“FSBM”, 9377) was incorporated in 1984 as Talasco Computers Sdn Bhd. In 1991, Talasco Computers Sdn Bhd changed its name to Fujitsu Systems Business (Malaysia) Sdn Bhd and was subsequently listed on Bursa Securities (then known as the Second Board of the Kuala Lumpur Stock Exchange) in 1994.

In 2001, the Company diversified its business to sell non-Fujitsu products and services and extended its business activities outside of Malaysia, resulting in a change in company name to its present name.

FSBM is now focusing on developing its IT services segment. The range of services the Company offering are Intelligent Application & Digital Solutions, Cyber-security Services and Smart Manufacturing Solutions

About FSBM I-Design

FSBM I-Design Sdn. Bhd., a subsidiary of FSBM Holdings Berhad, a provider of enterprise wide ICT Solutions & Systems integration services.

For more information: <https://fsbm.com.my/>

About LGB Group

Established in 1978 with an initial focus on Water Engineering, we have evolved under our late founder's visionary guidance into a multi-industry leader.

Today, LGB's specialised subsidiaries span Public Utilities, Infrastructure, Construction and Engineering, Property Development, Hospitality, Waste Management, Medical Facilities Management, Renewable

Energy, Information Technology, and Food and Beverage. The journey reflects our belief in growth beyond size – we aim to shape the best version of the future for the environment, people, and community wellbeing.

With decades of experience, we nurture a culture of excellence fuelled by diversity, which has been the cornerstone of our sustained growth. With a presence in Malaysia, Singapore, Hong Kong, China, Japan, Australia, and the United Kingdom, we blend local talent with a strong entrepreneurial spirit, strengthening our impact in these regions.

For more information: <https://lgbgroup.com/>

About Exitra Sdn. Bhd.

Exitra is a Malaysian incorporated company with MSC status. We are an Integrated Business and Information Technology (IT) solution provider with a strong research and development culture. Exitra is equipped with leading technologies and state-of-the-art facilities including Tier 3 Designed Data Center. Our efficient and top quality solutions include: Data Center Solutions, Web Development & Hosting. Software As A Service (SAAS), IT Professional Services, and Consulting & Project Management.

For more information: <https://www.exitra.com.my/>

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